# Information on consolidation perimeter and group companies

# 1 Consolidation area

Based on the IFRS 10, the Consolidated financial statements include the figures for both the Parent company and the subsidiaries directly or indirectly controlled.

At 31 December 2015, the consolidation area decreased from 473 to 435 companies, of which 394 are subsidiaries consolidated line by line and 41 associated companies valued at equity. The decrease is mainly due to the completion of the BSI disposal as well as to mergers in some Group countries as a result of restructuring policies put in place.

Changes in the consolidation area compared to the previous year and the table listing companies included in the consolidation area are attached to these Notes, in the Appendix related to the change in the consolidation area, compared to 2014.

# 2 Disclosures on interests in other entities

### 2.1 Interests in Subsidiaries

### Significant restrictions

In relation to the Group's interests in subsidiaries, no significant restrictions exist on the Group's ability to access or use its assets and settle its liabilities. For further de-

tails regarding restrictions on Group assets, please refer to paragraph 47 Contingent liabilities, commitments, guarantees, pledged assets and collaterals in Additional information section.

# **Non-controlling interests**

A summary of the financial information relating to each subsidiary that have non-controlling interests material for the Group is provided here below. The amounts disclosed are before inter-company eliminations (except for the item "Cumulated non controlling interests of the subsidiary" and "profit or loss attributable to non-controlling interests" that are disclosed from a consolidated perspective).

### Non-controlling interests

incipal place of business Gruppo Banca Generali Italia		Generali China Life Insurance Co. Ltd Cina		
(€ million)	31/12/2015	31/12/2014	31/12/2015	31/12/2014
BALANCE SHEET				
Investments	5,430	5,622	7,370	5,906
Other assets	570	470	287	233
Cash and cash equivalents	228	176	187	114
TOTAL ASSETS	6,229	6,268	7,844	6,252
Technical provisions	-	-	5,477	4,382
Financial liabilities	5,135	5,314	1,142	1,033
Other liabilities	448	407	390	233
Net Assets	646	547	835	604
TOTAL NET ASSETS AND LIABILITIES	6,229	6,268	7,844	6,252
NET ASSETS ATTRIBUTABLE TO NON-CONTROLLING INTERESTS	306	254	419	303
INCOME STATEMENT				
Net earned premiums	-	-	1,229	617
Fee and commission income	767	583	4	4
NET RESULT	381	284	121	40
OTHER COMPREHENSIVE INCOME	4	13	125	155
TOTAL COMPREHENSIVE INCOME	385	297	247	194
TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO NON-CONTROLLING INTERESTS	101	79	59	20
DIVIDENDS PAID TO NON-CONTROLLING INTERESTS	56	54	8	3
CASH FLOW				
cash flow from operating activities	-915	-997	736	173
cash flow from investing activities	960	1,170	-726	-384
cash flow from financing activities	-112	-102	63	221

### **Transactions with non-controlling interests**

No Relevant transactions with minority shareholders occurred during 2015. As reported in the paragraph "main events of 2015", in January the Generali Group completed the takeover of Generali PPF Holding B.V. (GPH), acquiring the remaining 24% of shares held by the PPF Group, in line with the agreements signed in January 2013. For accounting purposes the effects of the operation had been already reflected in the financial statements closed at 31 December 2014.

### 2.2 Interests in Associates

In relation to the Group's interests in associates, no significant contractual, legal or regulatory restrictions exist on the Group's ability to access or use its assets and settle its liabilities. With respect to contingent liabilities, please refer to paragraph 47 Contingent liabilities, commitments, guarantees, pledged assets and collaterals in Additional information section.

The Group has material interests into two associates that are accounted for according to the equity method.

### Material Group associates

Company	Deutsche Vermogensberatung Aktiengesellshaft DVAG	Guotai Asset Manegement Company
Nature of the relationship with the Group	DVAG is the leading sales network for financial services in Germany and has an exclusive distribution partnership with a company held by Generali Deutschland Group	Guotai is one of the first professional fund management companies in China. The company manages mutual funds and several Social Security Fund (SSF) portfolios adding up to approximately 60 billion of renmimbi (approximately € 8 billion) value of assets under management
Principal Place of business	Germany	China
Profit rights/voting rights held (if different)	30% / 40%	30%

The summarised financial information relating to the most significant associates in which the Group has an interest including the reconciliation with the related car-

rying amounts (including goodwill, where present) are provided here below.

### Summarised financial information - material associates

(€ million)		Deutsche Vermogensberatung Aktiengesellshaft DVAG		Guotai Asset Manegement Company	
	31/12/2014(*)	31/12/2013(*)	31/12/2015	31/12/2014	
INCOME STATEMENT					
Revenues	1,235	1,191	212	85	
Profit from continuing operations	154	176	81	20	
Profit from discontinued operations after taxes	-	-	-	-	
OTHER COMPREHENSIVE INCOME	-	-	9	19	
TOTAL COMPREHENSIVE INCOME	154	176	90	39	
BALANCE SHEET					
Current assets	1,019	990	258	155	
Non-current assets	178	166	2	5	
Current liabilities	387	350	36	33	
Non-current liabilities	150	140	42	16	
NET ASSETS	660	665	182	110	

<sup>(\*)</sup> The financial information are referred to the last approved financial statements by the Shareholders meeting of the associated company Deutchsche Vermogensberatung Aktiengesellshaft DVAG

(€ million)	Deutsche Vermogensberatung Aktiengesellshaft DVAG		Guotai Asset Mane	egement Company
	31/12/2015	31/12/2014	31/12/2015	31/12/2014
Carrying amount of interest in immaterial associates	257	240	130	125
Total comprehensive income attributable to the Group	52	64	27	12
Dividends received during the year	-45	47	-6	-6
Carrying amount in investee at the end of the year	264	257	151	130

As part of the commercial relationships in the German area with the distribution partner DVAG, we inform that the controlling shareholder holds an option to sell its majority block of shares to an entity held by Generali Group.

At the reporting date no liability has been accounted for because the put option refers to an associate and therefore it does not fall into the category of the options on non-controlling interests referred to in par. 23 of IAS 32. The potential outflow of resources will be defined by the parties when and if the option is exercised on the basis

of the fair value measurement criteria of the option itself.

Furthermore, the Group holds interests in associates which are not individually material that, as mentioned above, are accounted for according to the equity method. The associates in which the Group has interest mainly operate in the insurance and financial services industries.

For these associates aggregated summarised financial information are provided here below:

### Summarized financial information - immaterial associates

(€ million)	31/12/2015	31/12/2014
Carrying amount of interests in immaterial associates	365	350
Aggregated Group's share of:		
Profit from continuing operations	12	26
Profit from discontinued operations after taxes	-	-
Other comprehensive income	-7	8
Total comprehensive income	5	34

# 2.3 Joint ventures

### Significant restrictions

In relation to the Group's interests in joint ventures, no significant contractual, legal or regulatory restrictions

exist on the Group's ability to access or use its assets and settle its liabilities, nor significant commitments exist. For further details regarding restrictions on Group assets, please refer to paragraph 47 Contingent liabilities, commitments, guarantees, pleaged assets and collaterals in Additional information section.

# Aggregated information on immaterial joint ventures

(€ million)	31/12/2015	31/12/2014
Carrying amount of interests in immaterial joint ventures	233	228
Aggregated Group's share of:		
Aggregated Group's share of:	17	5
Profit from continuing operations	-	-
Profit from discontinued operations after taxes	6	14
Total comprehensive income	23	18

### 2.4 Unconsolidated Structured Entities

As of 31 December 2015, Generali Group holds no interests in unconsolidated structured entities that expose the Group to the variability of returns arising from their performance.

However, Assicurazioni Generali is part of a reinsurance contract with a vehicle which provides coverage with respect to the potential losses affecting Generali Group from catastrophes arising from Europe windstorms over a three year period. Generali Group is deemed to be sponsor since is has originated the insurance risk of the structured entity. Generali pays a premium of 2.25% per annum on the €190 million of cover under the reinsurance agreement. The related cost is presented within the "Earned premiums ceded" line in the statement of Profit or Loss.

# 3 Investments in subsidiaries, associated companies and joint ventures

### Investments in subsidiaries, associated companies and joint ventures

(€ million)	31/12/2015	31/12/2014
Investments in non-consolidated subsidiaries	293	147
Investments in associated companies valued at equity	780	737
Investments in joint ventures	233	228
Investments in other associated companies	63	172
Total	1,369	1,284

Following the conclusion of Telco dissolution in June, Telecom Italia ordinary shares owned by Telco – 22.3% of the shareholders' equity – were distributed to its shareholders (of which 4.31% to the Generali Group). With the dissolution becoming effective, the sharehold-

ers' agreement among Telco's shareholders has terminated. This operation has not had any impact on the economic or financial position of the Group. In July the Group completed the sale of its stake in Telecom Italia.

# 4 Goodwill

### Goodwill

(€ million)	31/12/2015	31/12/2014
Carrying amount as at 31 December previous year	6,617	7,163
Changes in consolidation scope	0	0
Other variations	43	-545
Carrying amount as at the end of the period	6,661	6,617

At 31 December 2015 goodwill booked by Group in relation to different companies acquisitions amounted to  $\[ \]$  6,661 million (+0.7% compared to 31 December 2014).

The table below details the goodwill by relevant companies:

#### Goodwill: details

(€ million)	31/12/2015	31/12/2014
Generali Deutschland Holding	2,179	2,179
Alleanza Assicurazioni	1,461	1,461
Generali Italia	1,332	1,332
Generali CEE Holding Group	594	563
Generali France Group	415	416
Generali Schweiz Holding AG	322	292
Generali Holding Vienna AG	153	153
Other	204	222
Total goodwill	6,661	6,617

The increase of the period was substantially attributable to the positive trend in the exchange rates which characterised 2015. The goodwill booked was subject to impairment tests as stated by IAS 36.

Cash generating units were established in accordance with the Group's participation structure and considering the IFRS 8 requirements relating to operating segments, which Assicurazioni Generali identified as Life and Non-Life. Starting from 2015, the recoverability test for the

goodwill of Generali CEE Holding has been performed taking into consideration the entire perimeter of Central Eastern Europe. Previously, the test was limited to the companies acquired by the PPF Group. This change has been made in order to better align the perimeter of analysis to the one that is currently used by management to steer business and for monitoring the performance.

The table below shows the details of the Group's goodwill by cash generating unit:

### Goodwill by cash generating unit

(€ million)	Life	Non Life	Total
Generali Deutschland Holding	562	1,617	2,179
Alleanza Assicurazioni	1,461	0	1,461
Generali Italia	640	692	1,332
Generali CEE Holding Group	380	214	594
Generali France Group	319	97	415
Generali Schweiz Holding AG	91	231	322
Generali Holding Vienna AG	76	77	153
Europ Assistance Group	0	82	82
Other			122
Goodwill	3,529	3,010	6,661

The cash generating units have been defined consistently with IAS 36; with regard to the measurement of the recovery value, as described in the basis of presentation and accounting principles, the Dividend Discount Model (DDM) has been used.

The Dividend Discount Model (DDM) was used for the determination of the recovery value for the following cash generating unit (CGU): Generali Italia, Alleanza Assicurazioni, Generali Deutschland Holding, Generali CEE Holding Group, Generali Schweiz Holding AG, Eu-

rop Assistance, Generali Holding Vienna and Generali France.

This method represents a variant of the method of cash flows. In particular, the Excess Capital variant, defines the entity's economic value as the discounted dividend maintaining an appropriate capital structure taking into consideration the capital constraints imposed by the Supervisor as the solvency margin. This method results in the sum of discounted value of future dividends and the cash generating unit terminal value.

The application of this criterion entailed in general the following phases:

explicit forecast of the future cash flows to be distributed to the shareholders in the planned time frame,

- taking into account the limit due to the necessity of maintaining an adequate capital level;
- calculation of the cash generating unit's terminal value, that was the foreseen value of the cash generating unit at the end of the latest year planned.

The expected cash flows used in the analysis for each CGU, were those detailed in the Strategic Plan 2016-2018, presented to the Board of Directors in December 2015. In order to extend the analysis horizon to a 5 years period, the main economic and financial data were estimated, separately and independently for each CGU, for a further two years (2019 and 2020). In particular, the net result (2019 and 2020) was calculated using a sustainable growth rate for each CGU.

The table below shows the evaluation parameters used for the main CGU:

### A) Nominal growth rate (g)

### Goodwill: Nominal growth rate (g)

	g
Generali Deutschland Holding	2.00%
Alleanza Assicurazioni	2.00%
Generali Italia	2.00%
Generali CEE Holding Group	2.50%
Generali France Group	2.00%
Generali Schweiz Holding AG	1.00%
Generali Holding Vienna AG	2.00%
Europ Assistance Group	2.00%

### B) Cost of equity (Ke) of the company net of taxes:

### Goodwill: cost of equity (Ke) net of taxes

	ke
Generali Deutschland Holding	
Life Companies	6.90%
Non Life Companies	5.90%
Alleanza Assicurazioni	
Life Companies	7.80%
Generali Italia	
Life Companies	7.80%
Non Life Companies	6.90%
Generali CEE Holding Group	
Life Companies	8.00%
Non Life Companies	8.00%
Generali France Group	
Life Companies	7.20%
Non Life Companies	6.20%
Generali Schweiz Holding AG	
Life Companies	6.30%
Non Life Companies	5.30%
Generali Holding Vienna AG	
Life Companies	7.10%
Non Life Companies	6.10%
Europ Assistance Group AG	
Non Life Companies	8.53%

The cost of equity (Ke) for each entity is extrapolated based on the Capital Asset Pricing Model (CAPM) formula. In detail:

- the risk free rate was defined as the average value observed during the last three months of 2015 - of the 10-years government bond of the reference area of operation of the CGU, on which the goodwill has been allocated;
- the Beta coefficient was determined based on a homogeneous basket of securities of the non-life and life insurance sectors, which was compared to market indexes. The observation period was 5 years with weekly frequency;
- the market risk premium amounts to 5.5% for all Group's CGUs.

All CGUs passed the impairment test, being their re-

coverable amounts higher than their carrying amounts. Furthermore a sensitivity analysis was performed on the results changing the cost of own capital of the company (Ke) (+/-1%) and the perpetual growth rate of distributable future cash flows (g) (+/-1%) and for Non-life segment also for the main non-financial assumptions. This sensitivity, for Life segment, highlighted that, because of the increase of the Ke of 1%, Generali France and Generali Holding Vienna CGUs showed a recoverable amount substantially equal to the corresponding carrying amount. For Alleanza CGU the matching between the two values was observed with an increase of Ke of 0.8%. In Non-life segment the sensitivities of both financial and non-financial assumptions did not highlight any negative difference between the carrying amount and the recoverable amount.

# 5 Non-current assets or disposal group classified as held for sale

With reference to policy of divestment of non-core and not strategic assets, as abovementioned, in September 2015, Generali Group concluded the sale of 100% of BSI Group.

Moreover, during the first months of 2015 Generali has

also completed the sale of the Argentinean entities La Estrella, Caja ART and Caja de Retiro. This operation did not lead to additional economic compared to what accounted for in the financial statem ents as at 31 December 2014.

The following table shows a condensedincome statement of the BSI Group.

### Condensed profit or loss for discontinued operations

31/12/2015		31/12/2014
Revenues	502	1,010
Expenses	-426	-868
Profit before tax of discontinued operations	76	142
Income taxes	-25	-46
Profit of the year from discontinued operations	51	96

The comprehensive impact on Group net income of the IFRS5 evaluation of the interest in BSI Group, allocated in the item 'result from discontinued operations', amounted to € - 35 million (€ -112 million as at 31 December 2014).

### 6 Related parties disclosure

With regard to transactions with related parties, the main intra-group activities, conducted at market prices or at cost, were undertaken through relations of insurance, reinsurance and co-insurance, administration and management of securities and real estate assets, leasing, loans and guarantees, IT and administrative services, personnel secondment and claims settlement.

These services substantially aim to guarantee the streamlining of operational functions, greater economies in overall management, appropriate levels of service and an exploitation of Group-wide synergies.

For further information regarding related parties trans-

actions - and in particular regarding the procedures adopted by the Group to ensure that these transactions are performed in accordance with the principles of transparency and substantive and procedural correctness - please refer to the paragraph 'Related Party Transaction Procedures' included in section IVI 'Internal control and risk management system' of the 'Corporate governance and share ownership report'.

The most significant economic and financial transactions with Group companies that are not included in the consolidation area and other related parties are listed below.

As shown in the table below, the impact of such transactions, if compared on a Group basis, is not material.

### Related parties

(€ million)	Subsidiaries with significant control not consolidated	Associated companies	Other related parties	Total	% on balance - sheet item
Loans	9	458	624	1,091	0.2%
Loans issued	-6	-2	-113	-122	0.2%
Interest income	2	7	22	32	0.3%
Interest expense	0	0	-8	-8	0.7%

The decrease in the loans towards associated companies relates to the repayment of the bonds issued by Telco S.p.a. for an amount equal to € 298 million. This repayment was occurred in the context of the spin-off transaction of Telco S.p.A. during the first half of 2015.

As far as other related parties are concerned, the most significant transactions are with Mediobanca Group regarding investment bonds for  $\leqslant$  624 million, and financial liabilities amounting to  $\leqslant$  113 million.

With reference to the paragraph 18 of Related Party Transactions Procedures adopted by the Board of Directors in November 2010, excluding the aforementioned operation with PPF Group, there were no (i) Operations of major importance concluded during the reporting period (ii) Related Party Transactions, concluded during the reference period, which influenced the Group's financial statements or profit to a significant extent.